



*The brains behind Ramsac, from left operations director Dan May, finance director Sally Cooper, managing director Robert May and technical director Paul Mew.*

## Ramsac in running for industry award

GODALMING-based IT specialist Ramsac has been shortlisted in CRN 2010 Channel Awards category for SME (Small and Medium Enterprises) Reseller of the Year.

The awards recognise excellence within the IT industry and the category specifically recognises excellence and commitment to the SME sector.

Robert May, managing director of Ramsac, which was founded in 1991 and named Surrey SME Business of the Year in 2007, said "Being shortlisted by the indus-

try-renowned CRN Awards is testament to Ramsac's commitment to making IT simple, by offering SMEs bespoke and cost-effective IT solutions designed to give synergy between IT systems and key business needs."

"I'm very proud of the Ramsac team and believe it is recognition of their hard work and determination to offer the best in IT support and counsel for businesses and organisations."

To be shortlisted in the category, entrants must show a high

percentage of their business is in the SME market and that they have a business structure that caters for the needs of the sector's clients.

They must also demonstrate they have instigated strategies for helping SME clients manage and grow their business and that specific case studies can be supplied to illustrate all these points.

The winners will be announced at a ceremony at Battersea Park Events Arena on Thursday November 18.