



# Life at • ramsac volume 5



# Foreword by our Executive Chairman, Rob May

#### The ramsac culture as defined by our colleagues

Welcome to volume 5 of 'Life at ramsac'. This is a collection of straightforward quotes from the amazing people who work at ramsac, and it has been assembled to help you decide if we are where you want to thrive and develop the next stage of your career.

I passionately believe that it is our culture that makes us so different to our competitors. For over 30 years it's been our priority to ensure that our growth and success has never compromised our values. The following pages will provide an insight to any new colleague, prospective colleague, client, partner (or anyone else who is considering working with us) as to what our culture really looks and feels like.

But first, what is the ramsac culture to me? From my perspective it's about delivering exceptional customer service and always doing the right thing by everyone without compromise. It's about relationship and friendship. It's about working hard as a team, about having fun whilst being professional. It's about growing people (personally and in work). It's about no one being afraid to ask for help and everyone having your back. It's also about a shared passion for growth, in all aspects of our business, our lives and our clients.

Our culture is based on six core values which in themselves define both the word ramsac and the integral skills of what makes a ramsac person:

**reliable**: Provides consistently excellent service and communication, always delivers on promises.

approachable: Friendly and easy to talk to, uses language that doesn't baffle. Helps others willingly.

**motivated**: Enthusiastic, willing and determined to achieve success both personally and professionally.

**skilful**: Well trained and knowledgeable, a master of their trade.

adaptable: Willing to be flexible to meet customer needs. Not constrained by policy or procedure.

**committed**: Loyal and willing to give their time and energy. Always looking to go the extra mile.

These values make it clear what we expect from one another, it also empowers people as they understand the framework by which we make decisions. Of course, it's not just about words, it's about how it feels to work here, or work alongside us every day. We are passionate about being the best employer we can possibly be.

Whether it is through our flexible approach to learning and personal development, our focus on positive mental health and wellness, or our strong track record of providing clear career paths and opportunities for internal promotion, we are committed to supporting our team members' growth and well-being.

We participate in the independent 'Best Companies to Work For' study each year and this year we again achieved the top coveted 3 Star award, which rates us as a 'World Class Employer'.

There really is a reason why people join ramsac and stay for a long time and that's also why we happily maintain a 5-star rating on Glassdoor.

The ramsac culture means different things to different people. So, to produce this book, I asked everyone to tell me in their own words what it means to them to work here as a part of team ramsac. What follows is their unedited responses so you can read for yourself what it feels like to be a part of the team here each and every day.

I hope you enjoy reading this book and I'm looking forward to working with you.





## About ramsac

Founded in 1992 by Rob May and Sally Cooper, ramsac is a Managed Service Provider with an enviable reputation. Based in Guildford, Surrey, we serve clients of 50 to 500 users across any sector, with particular focus on Finance, Professional Services and Not for Profit. We have grown organically and are owner-managed, but our strength lies in our unique culture. We work really hard to be the best employer we can be, because we believe that happy, motivated, well-trained colleagues who enjoy coming to work each day deliver the very best for our clients.

7 total staff

91% staff retention

staff who have been promoted at least once

2 staff with 10+ years

Having the right team is incredibly important to us. All ramsac services are delivered by our own team of technical experts. We don't subcontract our projects or services, so we can tightly manage and control the quality standards we strive for.

We select candidates not only for their technical experience, but also for their ability to understand the structure and culture of our clients' organisations, and to explain technical solutions and issues in jargon-free language.





We believe that by empowering our community of motivated, talented people, our clients can thrive with secure. reliable technology.





Our team is proud to say "i am ramsac, and these are my values".



Reliable

We consistently excel in service, and will always deliver on our promises.



#### **Approachable**

We are open and friendly to talk to, and will always be willing to help others.



#### **Motivated**

We are enthusiastic, determined and driven to succeed, in all aspects of life.



#### Skilful

We are well trained and knowledgeable - masters of our trade.



#### **Adaptable**

Adopt the utmost flexibility to meet our customers' needs.

Yet never constrained by policy or procedure.



#### Committed

We are loyal and always looking to go the extra mile for our customers.

Our staff are the most important thing about ramsac! That's because as a business we have made it our mission to be the most people focussed IT supplier on the market. It's our people that make us so much better than the competition, it's our focus on doing the right thing in the best way possible. In short, it's the values we all encapsulate that make us all the heart of the business.



# "take me to the cauliflower" a customer service parable - Rob May

We have a saying at ramsac "Take me to the cauliflower". it wasn't introduced as a conscious part of our culture but it's very much alive and I think it's here to stay! ramsac has a specific approach to customer service and our fundamental focus is on always making IT simple for our customers.

In 2018, I found myself frustrated in hearing a couple of conversations in the office (and observing some behaviour) which suggested to me that sometimes we were failing on the wow side of our making IT simple service, one that the leadership team strive to make a constant. Later that day we had a scheduled company briefing (as we do at the beginning of each quarter). I decided to use the opportunity of having everyone come together to discuss my observations. When it came to the time, I chose to create an analogy for everyone and discuss the principles rather than the specifics.

My story went something like this:

Imagine if you will that you are in a supermarket, it's a supermarket that you've never visited before, and you are unfamiliar with its layout. You enter the store and find the wine section (this was your mission), you spend some time selecting the wine you want and then you suddenly realise that you also need to buy a cauliflower! (In all honesty I don't know where that came from, I was thinking on my feet, but a cauliflower it was and that it will always remain!).

You turn around looking for a member of a staff who can help you and you spot someone in the regulation store uniform, you approach them and say "Excuse me, I'm looking for a cauliflower, please can you tell me where they are?"

If you are in Waitrose, suddenly you are surrounded by staff who gently lift you and carry you to the fruit and veg section, they talk you through the array of domestic and exotic variants of cauliflower they have on offer, perhaps suggesting cooking tips or even matching the brassica to your wine selection.

When you've selected your item they ask if you need anything else and then help

you to the checkout, probably feeding

you grapes and helping you to pack your wine and cauliflower before wishing you a nice day.

If you are in a Sainsbury's, the member of staff would probably smile, walk you to the end of the wine aisle, point out that the fruit and veg are three aisles along and tell you that the cauliflowers are on the right hand side.

If you are in a budget supermarket the staff member might look at you disdainfully and tell you that they don't know, grunt and walk away.

The point is that as a customer in all three cases you asked the same question, but depending on the store you are using will depend on the response and the customer experience you receive. I went on to say that in all cases; whether the customer is internal or external; if someone asks you for help, please ensure that metaphorically you ALWAYS take them to the cauliflower.

And that was that, or so I thought.

The story clearly hit home with everyone, first people started commenting on service they witnessed outside of ramsac which obviously didn't meet the cauliflower ideals, and then it entered our own everyday parlance.

witnessed one of my managers asking a member of staff for some information, they responded immediately with what was technically the right answer, but it was brief and not altogether as helpful as it could be, without having to say anything else the manager simply said, "That's not really taking me to the cauliflower is it?!" the effect was

immediate as you can imagine.

"Take me to the cauliflower" has become a phrase that both embodies what we do, and also allows anyone to challenge another colleague if they think they could be doing more.

I recently read Lead with a Story by Paul Smith and he extols the power of storytelling in the business world, I completely agree with him and my simple cauliflower story, designed to ensure that we always deliver amazing service, is a great example of this.

I urge you personally to ensure that when you're helping anyone, you always strive to take them to the cauliflower, if for whatever reason you don't know where the cauliflower or whatever is, simply take the time to tell them how you would suggest finding it rather than saying you don't know, or even worse, grunting and walking away!



Rob May







## Life at ramsac - culture

We place huge importance on the culture of our organisation. Culture isn't about bean bags and pool tables! It's about working alongside people who share our values and treating them really well. It's about running our business with a high degree of compassion and ethical standards.

We are proud to be a Carbon Neutral Business and have committed to initiatives such as the 'Mental Health At Work commitment,' 'Tech She Can' and the Disability Challengers Social Responsibility standard.









We truly believe in a "People First" approach, and happy employees lead to happy clients. That is why we take immense pride in having been awarded and recognised as a 'World Class Employer' with the prestigious 3-star accreditation rating by Best Companies. What makes our scores truly remarkable is that they are entirely determined by votes from our entire workforce, asking questions around working conditions, culture, reward, progression, community impact, and all the key factors that measure staff engagement and happiness.













Find out more about diversity

#### **Diversity and Inclusion**

We are 100% committed to creating a work environment free from bias or discrimination, where everyone feels able to challenge or question anything that doesn't feel right, and where all colleagues come to work each day knowing that they will be free from prejudice and that they can openly raise any concerns about treatment they don't consider to be ethical or fair.

We have **Diversity and Inclusion Champions** here at ramsac who meet regularly to discuss how we can continue to build a workplace where everyone feels valued and empowered to contribute their best.



## ramsac academy knowledge fuels growth

## ramsac academy

Personal Development looks different for different people. Back in 2017 Rob May created the ramsac business school. This was a 12-month programme available for all staff covering various aspects of self-discovery, leadership, and strategy, it focused on understanding human behaviour and its practical application in business and leadership.

The core 12-month programme now called 'leadership academy' runs every year, offering all staff access to our unique business and personal development training, helping everyone at ramsac reach their full potential.

Now, seven years on, there are multiple academies open to every ramsac employee to improve their knowledge, skills and confidence. The other academies are less structured and function more like interest groups. We see these as a mixture of learning, peer sharing and experimentation. You'll have the opportunity to learn from each other and occasionally hear from guest speakers. Whether you bring a highly technical perspective or are simply an interested end-user, both viewpoints are highly encouraged and valued.

## leadership academy

The original and most comprehensive
12-month long ramsac academy. A large
majority of staff at ramsac have completed
this journey, with most finding it pivotal to
their development and growth.

## public speaking academy

This short, 3-session academy, is to help people build their public speaking and presentation skills. With useful techniques to help combat nerves and anxiety, it will also help participants become more engaging and impactful speakers.

## cybersecurity academy

This academy is for everyone who has an interest in any aspect of cybersecurity. It covers the latest threats and emerging risks, security frameworks, SIEM and incident response, governance, and training.

## • AI academy

Covers all things from a Generative Al perspective, Open Al ChatGPT, Microsoft CoPilot etc. Exploring what the opportunities are to use these platforms, how are you using these tools, what are the privacy and compliance considerations, what's next?



Participation in multiple academies is possible, though scheduling and availability may affect choices and ability to do so. Applications for the leadership academy open at the end of the calendar year, with places allocated on a first-come, first-served basis.

## Health and wellbeing



We can't be the best person we can be at work, if we're not taking care of our whole selves. We offer WeCare which is a free

employee assistance programme, which is a 24/7 online GP, mental health service, get fit programme and legal guidance. We have Wellbeing Champions to help encourage colleagues to consider and be open about our individual physical and mental health. We operate an ongoing programme of personal health and improvement initiatives



that we provide for all colleagues. Some initiatives are one off sessions, others run regularly. New ideas will be added throughout the year, and suggestions for health and wellness activities that could enhance our Wellbeing and Environment Champs programme are always welcome.









## Examples of past and current activities provided include:

- Pilates
- Tea & Talk day
- Charity fundraising
- Desk side massage
- Pancake day breakfast
- Random Acts of Kindness Week

#### **Lunch & learn sessions**

Around once a month.

Everyone brings a sandwich
and listens to inspiring expert
speakers. Some sessions so far:

- Understanding stress
- Mindfulness & meditation
- Diet & nutrition
- Getting better sleep

We also have a number of social groups, with something for everyone. These include:

- Walking group
- ramsac football club
- Golf
- Running group
- Board games

#### Mental Health at Work

We are proud of our commitment to the 'Mental Health at Work' framework, helping to support a positive change around mental health. Two in five people will experience challenges with mental health this year. It's okay to talk about that and to ask for help when you're feeling stretched. We have a team of mental health champions, who are always there to listen, in addition to organising events and activities in support of our mission.







## ramsacbenefits

In addition to salary, the following benefits are also offered:

#### **Pension Scheme**

We offer contributory pension plans, including regular pension planning sessions with an independent financial advisor.

#### Life Insurance

Enrollment in our life insurance scheme provides a tax-free payment to loved ones in the event of death.

#### **Dental Insurance\***

Our DenPlan insurance is an optional benefit that can reimburse most private or NHS dentist bills each year.

#### **Critical Illness Insurance\***

Enrollment in a Critical Illness insurance scheme provides a tax-free cash payment in the event of a serious illness diagnosis.

Coverage expires upon termination of employment or at age 65."

#### **Private Medical Insurance\***

Opting into our Company Private Medical Insurance scheme provides coverage for a range of inpatient and outpatient services, including physiotherapy, online private GPs, and mental health services.

#### Leave benefits

- 33 days' leave (25 flexible plus 8 public holidays)
- 4 days' personal development leave each year
- 1 day volunteering leave each year, increasing to 2 days after 5 years' service

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#### Tax friendly benefits

- Cycle to work bike purchase scheme
- EV car scheme, like cycle to work but for electric vehicles





#### **Purchase discounts**

Typically, a 20% discount from the cost price of IT hardware purchases

#### Flexible working

- 2/3 days working from home
- Home office allowance







## But what do our employees say?

## Aastha G employee since 2023

Life at ramsac is enjoyable. You feel heard, your ideas and proposals are valued, taken into consideration, and improvements are made as a result of your involvement in ramsac. Among ramsac's greatest qualities are its people; they are all incredibly encouraging and want the best for one another. Collectively, we all share the same goal of taking our clients to the cauliflower.

#### Adam B-S employee since 2017

I'm incredibly fortunate to be part of the ramsac family. I can always give my best effort, and support is readily available if I ever need it. Monday dread is truly a thing of the past when you join.

ramsac stands out amongst all the employers I've worked for.

The culture is incredibly supportive and empowering. It may seem too good to be true from an outsider's perspective, but it's very real. I highly recommend ramsac to anyone serious about their IT career. Hard work is expected in this industry but at ramsac it is always appreciated, recognized, and never taken for granted.

## Adam P employee since 2020

ramsac is a fantastic place to work and the office is filled with lovely people. I couldn't ask for a greater bunch of people to work with, and I am so glad that ramsac has been the place where I have started my IT career.



## Adil H employee since 2021

They say, "find a job you love, and you will never work a day in your life". In my case it's, "Work for ramsac, and you will feel like you will have never worked in your life". ramsac is home, ramsac is my comfort and I am ramsac.

What ramsac offer to me in terms of the family life/work balance I don't think you can get in any other organisation. I receive so much support from my Senior leaders which allows me to work with no pressure or stress. Work is now an escape for me from all of the things happening in the outside world and this is down to the culture that we have here at ramsac.

#### Alex K employee since 2023

Working at ramsac, to me, means mutual support and development. The team is happy to help where possible, and management are keen on development opportunities for us and helping us reach our goals within the company.

I learn something every day, and never know what each day will bring. I have developed a lot in my knowledge since joining the team and have also made some great friends.

## Alex W employee since 2018

Working at ramsac means a lot to me because it feels like people care, not just about work but you as a person as well. This means a lot to me personally because it makes me feel less stressed about both my work life and personal life in equal measure. Working at ramsac means that I benefit from the understanding and caring nature of colleagues and management alike.

You never feel like there is nowhere to turn and no one to talk to. People at ramsac are approachable and always happy to help, this culture runs through the whole business.

## Andrew L employee since 2016

I've never worked for a more supportive place. It prides its self on being a people first business and I see it and feel it every day. I'm proud to work for this company and these amazing people.

In one word, Awesome. I love the work, the people, and the fun we have. You feel like you are all aiming at the same place and we can all get there together.

#### Andy S employee since 2004

The fact that there is a positive culture rather than a negative culture. I like the open and positive nature of everyone who works here. The camaraderie of the team where everyone is willing to help someone else in need.

#### Barry A employee since 2023

The culture here is second to none and I enjoy being part of the team. The environment is supportive, collaborative and innovative.

#### Ben D employee since 2021

I think it's a great organisation to work for and a fantastic team, with some really wonderful clients.

#### Ben F employee since 2013

I'm part of a really exciting and everchanging environment, so no day is quite the same at the moment. I also have a lot of input into the technologies we're exploring and get hands-on time to develop and improve them, which is very fulfilling. I don't find myself watching the clock or dreading coming into the office on a Monday—quite the opposite, in fact.

The career progression, friendly positive environment and open culture is what makes it so unique.





#### Ben H employee since 2023

Good ethos filter down from the top and as such we are made to feel like a gold-plated cog in the effective system that is, team ramsac.

Top notch company values and colleagues of whom make the job a remarkable place to work and develop new skills.

#### Billy F employee since 2022

ramsac is a business with a culture, ethos and mission which I believe in. I'm enabled to grow personally and professionally, and the importance of home life is respected.

I felt immediately welcomed and respected by everyone when I joined, and I know if I have something to contribute my voice will be heard.

ramsac is a business driven by its people, and I have close relationships with my colleagues. I feel supported, included and valued.

#### Callan B employee since 2022

ramsac means being committed and helpful in everything I do. With everyone around me so motivated to be their best, it's easy to follow in their footsteps and strive to be the best version of myself. It also means there's always an opportunity to learn, as there's so much knowledge that everyone is happy to share.

Everyone here is incredibly helpful and kind, which is great when you have a question you think is "silly", as no one ever judges you, and everyone is always willing to help, often going the extra mile to do so.



## Callan R employee since 2023

ramsac is the only place I have felt accepted for who I am and genuinely encouraged to bring a bit of me to everything I work on. This is a safe space for me.

A truly kind and understanding environment that encourages the personal touch and will do what they can to improve your own development in any direction you choose.

## Charlie T employee since 2021

Recently, I uttered the words "I love my job" to a friend when I was telling them about my work, and it dawned on me, that was the first time in my 10 years of working that I had ever said those words.

Working at ramsac is exciting, empowering, and fun. The pace of change we have is just exhilarating, and it creates many opportunities for those at ramsac to develop and grow, both personally and professionally.

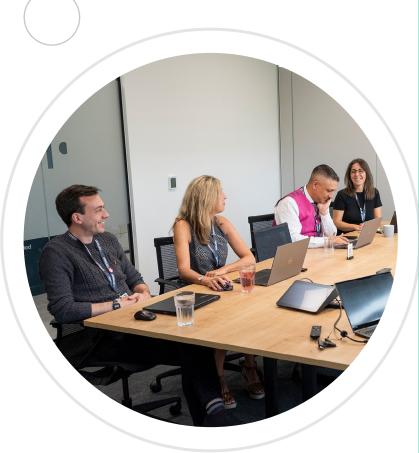
In my role, I have the freedom to explore new ideas and then if there is a business case for them, implement them at a remarkable pace with the right balance between due diligence and delivery. This enables me to have a real impact for clients and colleagues alike on a day-to-day basis, which I love.

Working at ramsac isn't like working for "normal companies". When we make changes here, we make them for the right reasons. Everyone is encouraged to contribute to the direction of the company. And above all else, ramsac is the most supportive work environment I have ever been a part of.

Fundamentally, everything we do is for our people and our clients; a lot of companies will say the same, the difference being that ramsac actually means it, and demonstrates this every day.

#### Charlotte B employee since 2021

ramsac is a workplace, but even more so a community. The Leadership Team are approachable, proactive and recognise all employees. It's a great people orientated company! Lots of room for innovation, collaborating with other departments and fast paced changes.



## Chris B employee since 2021

Working at ramsac means being part of a team, all of ramsac feels like one big team, and we are all doing our bit to contribute to the overall bigger goal.

ramsac is the best place I have worked. There is a no-blame culture where people genuinely want to help each other improve, do a better job, provide better service, and understand that making mistakes is okay and learning from them is the important part.

#### Chris W employee since 2022

I feel very privileged to work in an environment that offers the perfect balance between collaboration, professionalism, teamwork and fun. Everyone is aligned with the same strong ramsac values, which help to offer our clients the best possible service.

I'd describe ramsac as an incredible place to work. The company culture is supportive and nurturing, fostering both personal and professional growth. It's like a second home where creativity and collaboration are highly encouraged.

## Chris N employee since 2023

Since selling my own business I have been looking for a new 'home'. A place that shares my core values and prioritises delivering exceptional solutions to its clients, transcending mere commercial interests. I happy to say I have found that home in ramsac. This is an organisation that not only professes its values but embodies them in every action. It's a place that celebrates individuality, ensuring that each person's unique qualities are acknowledged and valued. I am thrilled to be part of a company that genuinely champions these principles.

Describing my experience at ramsac to a friend, I'd say it's like finally arriving at a place where you feel completely aligned with your surroundings. It's not just a company; it's a community that deeply resonates with my personal ethos. At ramsac, values are not just words on a page; they are the essence of every action taken. It's a nurturing space, especially if you are early in your career, that celebrates what makes each of us unique, recognising and valuing our individual contributions.



Working at ramsac means a great deal to me because it's a caring and supportive place where we all share the same core values and work with integrity and care.

We are one team that genuinely looks out for each other and is dedicated to delivering the best possible service to our clients. The culture here is friendly and positive, with a strong sense of camaraderie, and I couldn't imagine working anywhere else.







## Colin W employee since 2016

I have been working at ramsac for nearly eight years and have loved every minute. The culture here is very welcoming and it's very easy to be yourself and feel that you are listened to. I have been supported in my career progress and when things in life haven't been going my way there has been support for that too.

Working at ramsac can be hard work, but you have the opportunity to make a real difference; you get to meet some interesting and amazing people and go to some interesting places. The job is rewarding, and you get out what you put in, and I have no issues getting up in the morning to go to work.

#### Connor M employee since 2021

I moved to ramsac after working in retail for years. For me, it is night and day, ramsac has given me so much opportunity, support, and the right resources to succeed. I like the people I work with, I agree with our goals and I am happy to be part of such an innovative organisation.

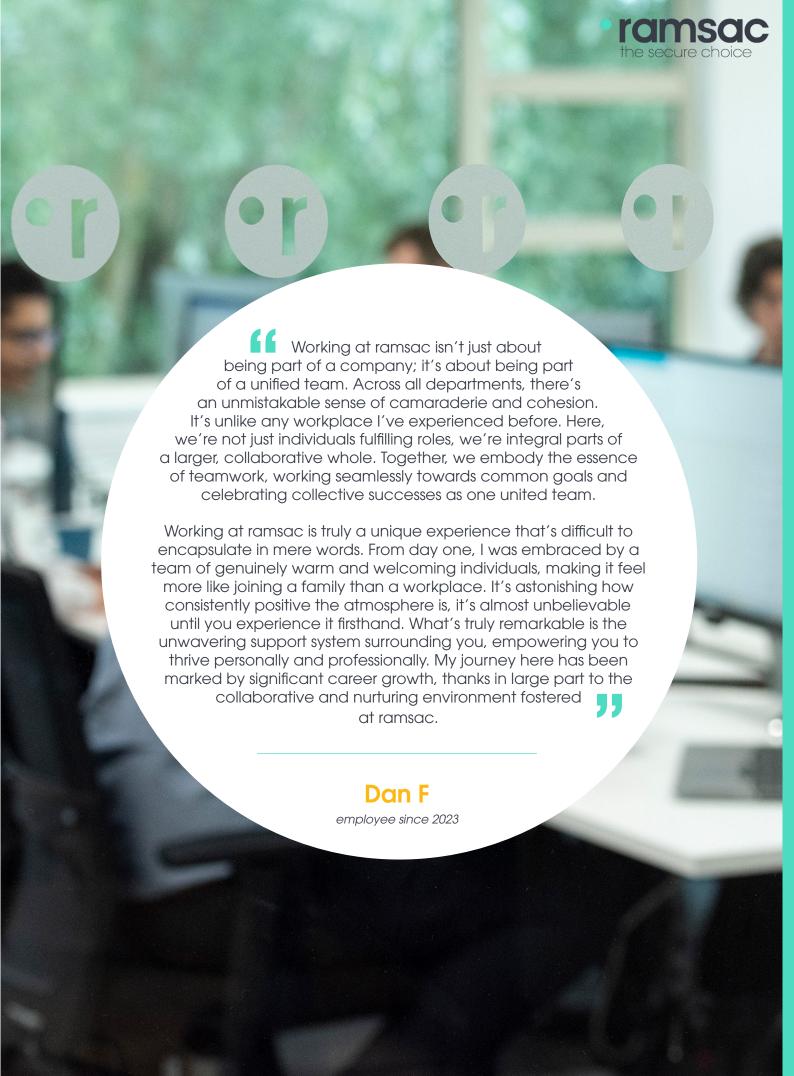
I work with wonderful people that are all brilliant and helpful. No one is too important or too busy. There is opportunity to learn and to better myself. It's a great career that has me no longer being worried about Monday coming back around.

#### Dan L employee since 2016

Working at ramsac means being part of an incredible team of individuals who, when we come together, make magic happen.

Everyone strives to be the best they can and there is a feeling of togetherness amongst not just your own department, but the company as a whole which enables us to not only deliver that exceptional service for our clients but makes the workplace just a great place to be.







#### David E employee since 2018

Working here has quite literally been life changing. I've been part of team ramsac for nearly six years now, and I can confidently say I have loved every minute of it. The journey I've been on, both technically and personally, has been profound, and I can confidently say that I have found myself and my place to call home.

It's like working with a collective mindset—everyone is on the same path, we know our destination, and everybody gives their all to get there. ramsac is truly a people-first business, and the way we achieve all that we do is remarkable. It's akin to being part of a family-run organisation, but without any clashing of heads, and with only success ahead.

David M employee since 2013

Being a part of 'ramsac' for me is more than just a job or a stepping stone in my

career. Being part of this great company not only allows me to grow professionally but, personally, as well. I'm passionate about my clients and colleagues alike and its great to know we're all pushing in the same direction!

Ed B employee since 2015

I started my professional career at ramsac as an apprentice. Since then, I have been supported by my colleagues and

encouraged to thrive, which has enabled me to reach where I am today. We are a kind, like-minded group of people, all working together to provide excellent service to our clients. Everyone knows everyone, and anyone

fortunate enough to work here is likely to stay for a very long time.



#### **Denis R**

employee since 2021

Being part of team ramsac means working in a collaborative and supportive environment where teamwork and mutual respect are prioritised. It involves contributing to shared goals, leveraging individual strengths for collective success, and continuously learning and growing together. Being part of this team signifies a commitment to excellence, innovation, and delivering high-quality results while fostering a positive and inclusive workplace culture.

It's a place where your contributions are recognised and appreciated, and where you have the opportunity to work on meaningful projects with a team of dedicated and supportive colleagues. The culture here promotes continuous learning and development, making it an exciting and fulfilling environment in which to build your career.

Ed H employee since 2020

Working at ramsac means being part of a dedicated and collaborative team that is committed to delivering exceptional IT support and services. It's about being in an environment where everyone's contributions are valued and where we strive to provide innovative solutions to our clients. Being part of team ramsac means embracing a culture of continuous learning and professional growth, where we support each other to achieve both individual and collective goals. It's fulfilling to work in a place where integrity, excellence, and customer satisfaction are at the core of everything we do.

The work environment is positive and inclusive, making it a great place to build a career while contributing to meaningful projects. Overall, it's a place where hard work is recognised, and you feel valued as part of a dedicated team.





#### Florin-Mihai S employee since 2024

Being part of team ramsac means collaborating with talented and friendly colleagues who are always ready to support and share knowledge.

ramsac embodies all the values of teamwork. Colleagues are always willing to help each other, no matter how trivial a question might seem.

#### Francesca W employee since 2018

It is brilliant to be part of team ramsac, we all have different roles, responsibilities and skill sets and we all come together to achieve a common goal. Everyone is very friendly, supportive and helpful.

I would describe working at ramsac as a great place to work. There is a real friendly team vibe and also lots of opportunities to learn and grow.

#### Frank O employee since 2017

At ramsac, I feel valued, important, empowered, and able to be my true self. We work hard, have fun, and pay attention to all the little things that contribute to the health and wellbeing of our people. I feel proud to work at ramsac.

We might operate in the IT and cybersecurity market, but we are a people-focused company that ensures everyone can be themselves, has a voice, and is respected. There's a lot of fun in the office, with various work-related and non-work-related activities. Working at ramsac feels like being part of a community on a shared journey. We are a world-class company that works as a team to provide a world-class service and build strong relationships with our clients.



#### Freya T employee since 2023

It means a lot to me to work for a company that cares so much about all of its clients and employees and has a positive, no-blame culture. During my work experience, I realised how amazing the company is, and when I got the opportunity to work here, it was one of the easiest decisions I have ever made. ramsac is also, an incredibly exciting company to work for, as we always strive for bigger and better things!

Working at ramsac means working with people who care about you and are always there for you, whether it's work-related or not. There is also a strong focus on developing skills and providing training for all employees, no matter which team they are in or what stage of their career they are at. It is clear that everyone wants to see you grow both as an employee and as a person!







#### Freddie F

employee since 2023

ramsac feels more like a family than a job. Everyone shares a common goal and bands together to work towards it, achieving and upholding the high standards our clients have come to expect. This sense of camaraderie extends to the managerial level as well—you can have a laugh and a joke with managers, which is something you rarely see and something I really appreciate. From the day I started, everyone has been so welcoming, eager to help where possible, and keen to teach me new things when opportunities arise. It's clear that ramsac is built on the people who work here, and everyone is extremely valued and appreciated for their work, which is really comforting to know.

When I first started at ramsac, I did have the initial fear that, joining as an apprentice and being partially sighted, I might be held back in some way—but I couldn't have been more wrong. From day one, I was treated the same as someone who had been at ramsac for years and received absolutely amazing training. Moreover, working at ramsac feels less like working with colleagues and more like being in one big family. Everyone is so kind, and if you ever need help, whether from a colleague

or at a managerial level, everyone will make time to talk to you, no matter how busy their schedule is. I couldn't be happier

here.







## ramsac the secure choice

## Gabriela N employee since 2022

I can say that most of the time I can be myself, which is very important to me. Secondly, I feel comfortable sharing any thoughts and/or concerns I have.

ramsac is definitely a place where you can make some friends.

#### Georgie P employee since 2023

It's great to be a part of a wonderful team and community. We all support one another to ensure everything runs smoothly and to give the best level of service to our clients.

The level of support we give one another is incredible and everyone is always welcome to lend a helping hand when needed.

#### Greg H employee since 2020

Working at ramsac allows me to grow and development my knowledge whilst working in a fun and collaborative team. It really is a welcoming environment with the company's focus on their team.

#### **Guy H-D**

employee since 2015

When I tell people that I work at ramsac, I do so with pride knowing that we're not just any other MSP. We are a different to them as our people and our customers are at the core of everything we do - our industry/ glassdoor/google awards are evidence of this.

#### Harry P employee since 2023

I feel privileged to be part of an organisation that puts people at the heart of everything we do. I have felt supported from day one with regards to both my career development and wellbeing. I've never experienced such a positive and encouraging workplace.

ramsac is an incredibly supportive and caring environment. Everyone looks out for each other and wants to see their colleagues succeed. Success is celebrated, and standards are high. I definitely feel part of a 'best-in-class' organisation.

## Iskye 5 employee since 2024

Everyone is incredibly friendly and welcoming; I felt supported and valued from day one. Really is an uplifting environment filled with genuine people.

#### Jack B employee since 2022

Because of ramsac's people focussed culture, I look forward to my working week. Sessions like the leadership academy, and the Al Academy (to name a few) make me feel like I am making personal growth as well as improving in my job role. I want to see the business succeed, as it will feel as if I contributed to that success.

Working in an environment where the leadership team are approachable, encourage ideas and welcome feedback, make working at ramsac feel like you able to add value to the organisation. ramsac's culture creates an environment where people enjoy their work.

## Jack 5 employee since 2021

Working at ramsac means you always have support of your colleagues. I have never had a problem that I haven't been able to talk to someone about. You are always felt to be a part of a team, and your colleagues are always willing to help!



#### Jacqui L employee since 2023

I love the friendly team and the calm working environment; how everyone is treated individually, and you are encouraged to improve yourself and help each other.

I work with a really great bunch of people, in a really lovely office with lots of different spaces to work in. You're given the flexibility and trust to get on with your job and own your role.

## James L employee since 2008

Since I started my journey with ramsac, it has been by far the best company I have ever had the pleasure of working for. The culture is ever present, supporting and encouraging each member of the team, as they develop their skills and strive to be the very best at whatever task they undertake.

I am proud to be a part of the ramsac team and to help people succeed on their journey at ramsac. It is an amazing place to work—friendly, exciting, challenging, supportive, and caring, with a genuine focus on people and helping each member of the team to develop and achieve their goals.

#### James N-T employee since 2011

It's a real privilege to be part of team ramsac and work in such a supportive, fun and inclusive environment! There is such a great camaraderie within the businesses where everyone is encouraged to contribute their ideas and continually improve themselves. Everyone is focussed on doing the right thing, whether that be for their colleagues or delivering exceptional service for clients.

It's such a friendly and supportive environment. ramsac genuinely care and value you as an individual! It's so refreshing to work in an environment where you're encouraged to continually develop and learn, whether that's through training, knowledge sharing or the many lunch and learns. ramsac recognise the importance of having a healthy work life balance. As a father with young children, I cannot stress how important that is!

#### Janine P employee since 2023

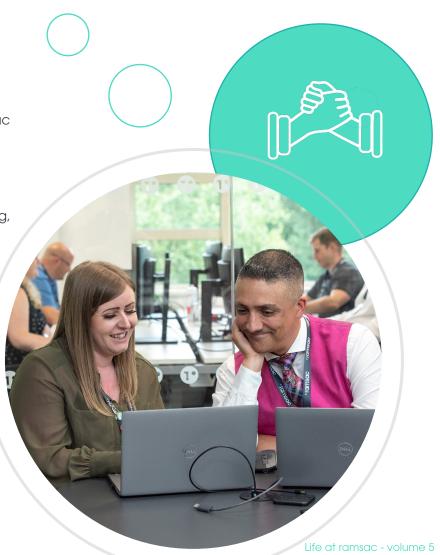
ramsac is a great place to work, with a really positive vibe, and everyone is genuinely friendly. The culture at ramsac comes from the directors down as they truly care about their staff's welfare and encourage progression, training, inclusion, and kindness, which permeates throughout the whole company.

#### **Jess B** employee since 2024

I am proud to work for an organisation that genuinely has the customers best interest at heart. I think we all naturally carry the ramsac values. ramsac has a lovely culture where everyone wants to help each other. It is not a high-pressured environment which makes it an enjoyable place to work.

## Joe B employee since 2022

It means everything. It's family. It's feeling supported and confident. It's feeling able to be a better person. It's better than Disneyland.



#### **Joel G** employee since 2018

ramsac has always been great at working together to achieve success. I've always felt there were people available and happy to help out whenever needed.

ramsac has been a great support, providing training, both towards certifications and internally. I've had brilliant opportunities to grow my career alongside a fantastic team. Working at ramsac has been great as I feel like everyone's voice is heard and every opinion considered.



I've got 14 years' service, and with the passing of time the sense of belonging and being part of something that truly makes a difference to our customers and employee's lives is ever growing. Lots of businesses talk a good game, but the sense of fairness, inclusion and doing the right thing always wins through.

Ever evolving, challenging, rewarding and tremendous fun, but above all somewhere I feel I truly belong!

#### **Jonathan K** employee since 2020

It's really rewarding to give great service to clients being a part of a team where we all get along so well.

It's like being a part of a big family. Everyone is here to work together help each other and it's makes the job enjoyable.

#### **Joshua A** employee since 2021

A really friendly company where you are able to cover each other's weaknesses and being able to figure out issues together.

#### Josh K employee since 2022

ramsac is amazing, I enjoy working with everyone and they're all really helpful and kind. It's unlike any other company, everyone gets on so well!



#### Josh W

employee since 2011

It's hugely rewarding and engaging to work with such driven and enthusiastic colleagues. The environment is passionate, not only from a technology point of view, but also by doing right for our customers and ensuring our culture is a positive, caring and supportive one.

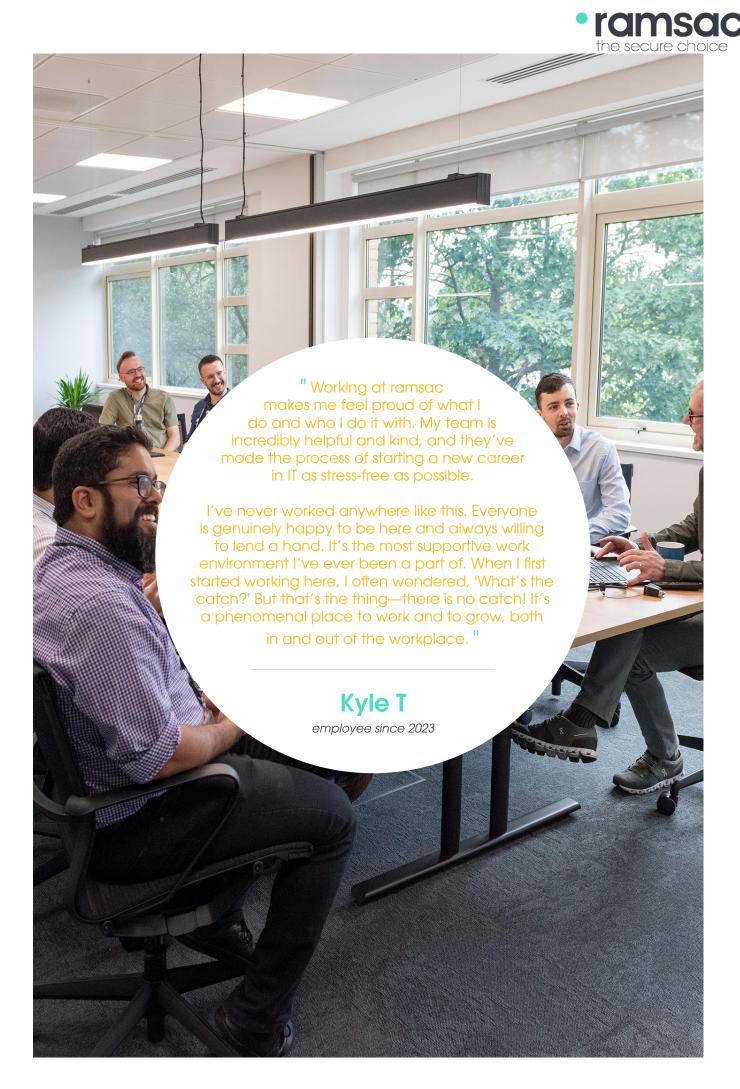
ramsac has a strong moral compass - We care for ourselves and each other just as much as the sustainability and profits of the business. As a result, you genuinely feel valued, and know your work is integral.

#### Kayleigh W employee since 2022

This is the first company I have worked at for a long time where I always feel valued, appreciated and listened too. I never dread going to work and am so grateful to have supportive and friendly colleagues and managers.

The culture, the benefits, the atmosphere, it sounds too good to be true during interview, but they really do put people first.







#### Kevin T employee since 2012

I've worked at ramsac for over 12 years and am still full of enthusiasm to be in the office, with a client or chatting with colleagues and that says it all!

Working at ramsac is like family, everyone is always willing to help out!

## **Kyle W** employee since 2023

Being a part of team ramsac means knowina that my team values the work I do and being able to rely on those around me. The team are always happy to help, whether it's taking on a little extra work to even the load, or teaching others, so I always feel happy to ask for support when I need it.

Working at ramsac is never dull. I'm surrounded by a team of talented, interesting and very kind people, and always being presented with new challenges that encourage me to grow and develop my skills.

#### Lawrence W employee since 2011

I've been part of ramsac for more than a decade, spanning 12 years to be precise! The thought of being elsewhere feels alien. In tandem with ramsac's growth, I've experienced significant personal and professional development. The abundance of opportunities here is truly remarkable. I genuinely feel valued and heard, with the ability to communicate openly and transparently, free from any underlying motives.

ramsac really is a wonderful place to work, they look after us and I feel relaxed!

## scratch, but the people here made it so easy for me to start over. There was zero judgement,

and instead I was met with more support than I ever had in any previous job (more than I knew how to handle maybe). Not only that, but the entire ramsac team made me feel like part of the family ever since I stepped foot here.

ramsac gave me a chance to switch careers

and I wasn't sure how it would be to start from

The best part for me, though, is that ramsac isn't just like that with us, the employees - we have the same attitude towards our customers too. We are warm and welcoming, always supportive, and explain technical issues or projects in a way that makes sense to everyone in the conversation, regardless of their level of understanding of IT. And that's something pretty awesome if you ask me.

ramsac is like a breath of fresh air compared to other employers out there. I think ramsac stands out for the way they nurture and trust their teams.

The Leadership Team is also so approachable and open to conversation, that it takes the stress away from meetings that used to maybe stress me out in previous jobs, because I didn't trust that the LT had my back.





To be a part of team ramsac means being part of our family-friendly atmosphere, where you feel valued, listened to, and encouraged to learn, develop, and progress—from your peers all the way through to the Leadership Team. You're recognised for your contributions, which through monthly communication from our MD, allows you to see the contribution you as an individual can make/ have made. It's amazing to know I'm working for a company that actively encourages me to look beyond my position and support my growth daily. I am lucky to have created a path in my senior position for myself and am excited to see what the future holds.

Everyday, I go into work knowing I get to work with my amazing colleagues, alongside our supportive Leadership Team knowing I am making a difference. When I joined in 2021, I loved the values and ethos of the company, and its surreal that these are the same core values which are still at the heart of everything ramsac does. I kept "waiting for the other shoe to drop" as everything seemed too good to be true, but it's three years later and I am still loving it!



#### Louis D employee since 2022

I could not ask for a better place to work than ramsac. I have never worked for a company in which I feel such a close connection to my peers and could not be happier to work here. Working at ramsac really is like with a second family everyday.

## Louise H employee since 2014

Having worked at ramsac for almost 10 years now, I have seen a lot of change as ramsac has grown, but something that has never changed is the culture, how much ramsac cares about the people who work here, how valued everyone makes you feel. I love it!

It's the most supportive organisation I have ever worked for, I really enjoy coming to work and I feel very lucky to work here.



## LUCCI W employee since 2016

I feel incredibly lucky to be working at ramsac. After joining as an apprentice with no IT experience, I've been able to learn and grow so much over the past eight years and feel really fortunate to have had so many opportunities to progress into the role I'm in now. I love looking after such a brilliant team!

It isn't just about work here at ramsac. So much is done to ensure all employees are cared for and supported. The people I work with are some of my closest friends, and that makes me look forward to coming to work every day.

#### LUCOS B employee since 2023

ramsac cares about people's digital safety and to have fun doing so. There are different challenges with each support request and it's like a puzzle to fix each one.

## Luke E employee since 2024

Working at ramsac is honestly one of the best decisions I have ever made!

I have only been here for around 2 months now, but since day one I was made to feel part of the team.

I have taken a big leap and made a full career change to move here. Right off the bat I was made to feel like I was an important and valued member of the team, and that they genuinely care about my future and helping me get the most out of me career here.

Working for ramsac is like working for a company you have created with all you best friends! Everyone is friendly and up for a chat. And the atmosphere in the office is always positive and friendly.

#### Magda M employee since 2021

Being a part of team ramsac is an adventure and the reason I get out of bed with a spring in my step.

It means I get to work with an amazing bunch of people, grow as an individual as well as develop our skills as a team. Life at ramsac is joyous, fun and dynamic for those who thrive by living in the fast lane, but just as great fun for those who feel at home in quiet spaces with great partners for long, deep conversations.

We all treasure and appreciate the diversity of personalities and skills here, as we grow the business together and keep taking it from great to amazing every day.

#### Mark C employee since 2000

ramsac treats you as an individual and listens to what you have to say, and you feel valued knowing that your contribution is heard, no matter which area of the business you work in. You're given opportunities to develop and are encouraged to do so, both professionally and personally, and are well rewarded.

My on-site, client-facing role allows me to work with diverse clients across many different sectors and industries, which means I'm not often in the office. Yet I always have the comfort and assurance of working for a company where you feel part of one big family and never feel detached or forgotten. You have the support of a great management and leadership team who always have time for you.



#### Mark F employee since 2022

The culture here at ramsac is great. It is a very inclusive, rewarding and friendly place to work. Having initially started my role taking a transition from another industry with no previous experience, everybody was so welcoming and helpful!

ramsac is a real close-knit group, with all team members across departments always willing to offer advice and support when needed. There is a great opportunity for development and overall is a very enjoyable, stress-free work environment.

## Matt L employee since 2015

I love being part of team ramsac, the Commercial team and the Leadership Team. I'm so proud of everything we have achieved in the 9 years I've been here and what we continue to achieve and for the part I've played along the way. The culture of support, doing the right thing and supporting your colleagues is what means more than anything to me.

For me, working at ramsac is being part of a community of like-minded friends. We all believe in doing the right thing and trying our best for colleagues and customers. It's busy and of course challenging at times, as you would expect from a growing company trying to be the best, but the support and laughs that we have along the way make that all worthwhile!

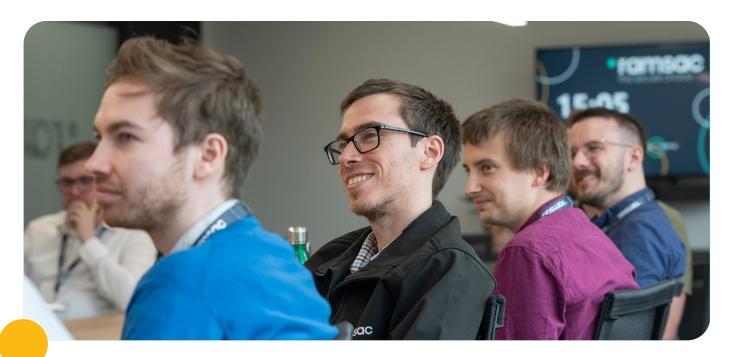
#### Matt S employee since 2006

Being part of a team where all departments work together cohesively to achieve the shared goal of providing our clients with the best possible service is very rewarding. Knowledge sharing and communication are key to this success, and in my experience, if you're struggling with something, there is always someone who will take the time to help you.

It's great because it allows me to continuously develop and apply my skills while working with a diverse range of clients. Being part of the Technical Delivery Team is especially rewarding, as we get to work with the latest technology and implement solutions that help our clients be more productive while keeping their systems secure.

#### Matthew B employee since 2021

It's great to work as part of a team that holds the same values as me and strives to make this a great place to work.



#### Max M employee since 2022

Working here at ramsac means being part of an innovative and dynamic environment where I can leverage my skills and knowledge to contribute meaningfully to our clients IT needs. It represents an opportunity to grow professionally and personally, surrounded by a team that values collaboration, creativity, and continuous improvement. It also means engaging in challenging projects that have a tangible impact, fostering a culture of learning and development, not just for us but also our clients

## Michael A employee since 2019

It's very special to be working along side brilliant people who all strive towards the same goal.

Working at ramsac is a lot of fun and very fulfilling, I love working alongside my colleagues and all of our customer are amazing to work with.

#### Peter C

employee since 2017

Working at ramsac means being part of a team that keeps me both motivated and committed whilst at the same time supporting me in delivering flexible solutions to our clients.

ramsac genuinely feels like a family, where everyone shares the same values and works together to achieve common goals. The support from the business, both personally and professionally, is truly world-class.







## Natalie C employee since 2018

It's great to have an employer with an understanding and support of flexibility of working hours. It's a brilliant office space to work in and great coffee!

## Nate Mc employee since 2023

Working at ramsac means being able to take part in a company's clear efforts to give an IT service like no other while also building up the confidence, ability and career of everyone that works here. There's a strong sense of togetherness where everyone can add something towards ramsac's success and towards reaching this estimable goal.

Working at ramsac is perfect for starting or continuing your career in IT, where your wins are encouraged and celebrated by all. It's a safe, supportive place to learn and from the minute you start, you feel embraced by a welcoming community eager to help you learn and grow. It's very clear to see this in the modes of support that are always given and in the way you're treated: equally, constantly seen and heard, and always given the opportunity to grow and learn. I love it here!

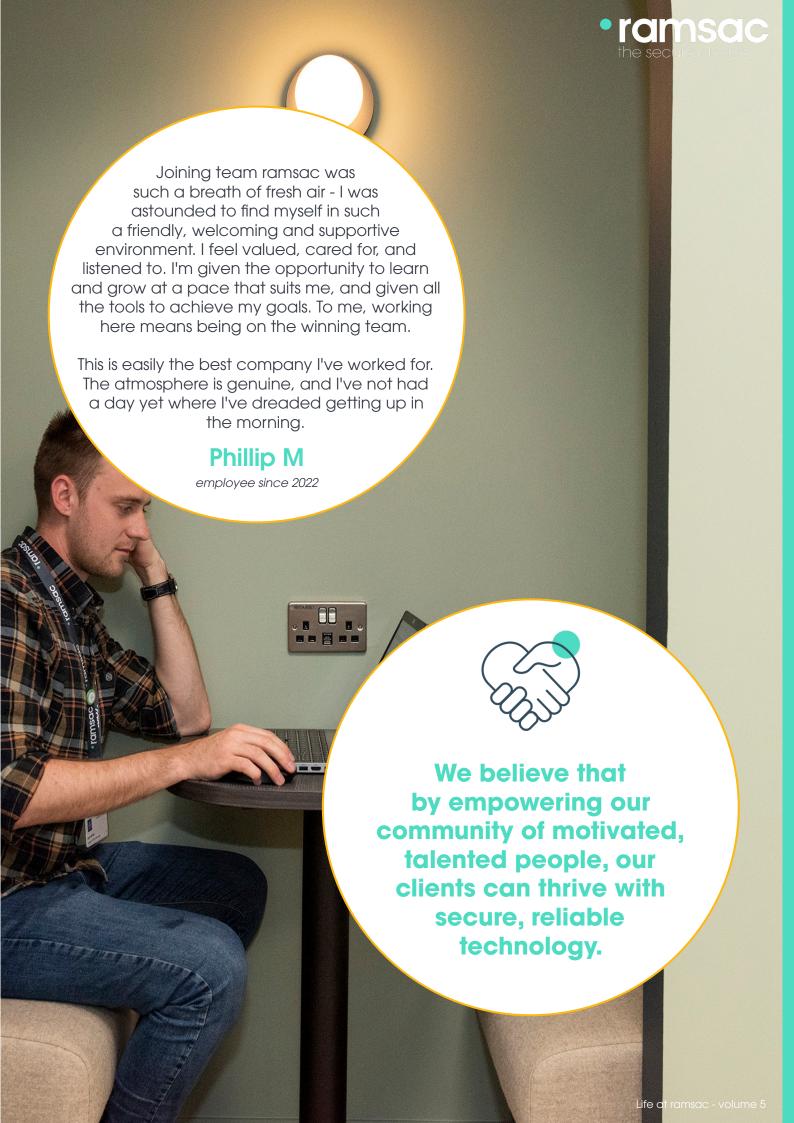
## Paula N employee since 2022

I most enjoy the flexibility and convenience of working as part of team ramsac - there is never a dull moment!

## Peter T employee since 2007

Life at ramsac is an inclusive culture where everyone is welcome, and we all work towards pushing the company forward to create an environment where all of our colleagues can thrive, as well as introducing new ways to help our clients succeed in their business, which in turn allows us to succeed in ours.

Life at ramsac is like working with lots of your friends who all have a passion for IT, an aligned ethos, a drive to improve themselves and how we all work, and a shared history where we can reminisce over personal and professional shared experiences.





#### Raaqim A employee since 2022

Working at ramsac is great. The support system is amazing, and you never feel under pressure. There are also great opportunities to develop your skills and loads of opportunity to progress in your career. It's a very motivating and friendly place to work.

#### Robbie S employee since 2022

Working at ramsac I really feel that I am part of that team, and never alone. I have had the ability to work on things that are much larger than myself, and with all honesty would not be able to complete them alone. I feel safe knowing that my colleagues have my back, and that empowers me to do the best job I can, as well as being able to give back to the team wherever and whenever possible. It is an honour and privilege to be part of it, and all your efforts do not go unnoticed.

#### Robert H employee since 1996

It means a lot, to know that absolutely all of your colleagues are doing all that they can, everyday, to ensure that our customers get the outcome they need. It's endemic in the culture here.

ramsac is a big family, but with lovely offices and decent coffee.

## Sabina H employee since 2023

I love working at ramsac as there is no such a thing as 'company politics' - unwritten rules, drama or conflicts that drain the energy out of me. The positive work culture makes it possible for me to concentrate 100% of my energy to provide cauliflower grade customer service. Management is always supportive and does not view employees as 'just a number' but always inspires us to follow our dreams and unleash our potential. Indeed, ramsac is a people first business.

## Saengrawee P employee since 2024

My recent start with ramsac has been nothing but incredible. It is inspiring to see how the company is driven by its employees success and will always push everyone to achieve their best. You are surrounded by kind and understanding people who are always willing to help you when you are unsure. I haven't worked for a company that prioritises their employees' health and wellbeing as much as ramsac has.

## Sally C

employee since 1992

To walk into an environment each and everyday where I am greeted with smiling, happy people is something that fills me with pride. I am incredibly lucky to work with such an awesome bunch of people, who work so hard to help our clients achieve their goals, whilst also supporting each other so well.

#### Sam T employee since 2022

Everyone is ready to help whenever you need assistance with whatever issues you have, and the atmosphere is one of respect and kindness.

Working at ramsac isn't just working with colleagues, you do truly make friendships that will last.

#### Sam V employee since 2020

Working at ramsac is great because you really are recognised as an individual rather than just another working part. Everyone is super friendly and always willing to give a helping hand when needed.

ramsac puts an emphasis on its people which is why the culture is so good. They have a strong desire to motivate you, and it is a fun place to work.



#### Samantha-Jane D

employee since 2017

Working here at ramsac, it means being part of a team that supports, encourages and celebrates togetherness. Across departments everyone feels approachable, and feedback is constructive and honest.

ramsac is a fantastic company where you truly feel part of a team and share in both the successes and the future direction of the business.

#### Saminda J employee since 2021

It is great to have so many like minded colleagues who are all very driven and motivated. I feel the culture here has been carefully grown to make an amazing work environment.

It's a very positive environment where you can confidently rely on you colleagues to help in any given situation and work toward the same goal.

#### Seb K employee since 2012

Over the last 12 years I've seen ramsac grow from strength to strength. There's a lot more people than when I first started, but everyone is always warm and welcoming, even if you've not interacted with them before. There is a general sense of being one big unit, helping each other out with the end goal of serving our clients. Simply put: Ever-changing, always improving!

#### Sham A

employee since 2023

Team ramsac is a family and it feels great to be here. Everyone is very supportive and informative. Every day at ramsac is like a school day, as there is so much to learn, and being surrounded by so many knowledgeable people is a real positive.

ramsac is a great place to be and you are never alone. There will always be someone ready to step in and lend a helping hand. ramsac has endless amounts of opportunities to offer.



#### Shane C employee since 2023

It's about contributing to a team, learning, and achieving shared goals. I find pride in my work, knowing that my efforts matter and make a difference.

My work has impact, whether it's the dayto-day support of businesses to the larger transformational projects.

## Sheetal R employee since 2022

I love my job and my team! The help and support I receive is amazing, which really helps with my work-life balance having two young children. They appreciate my efforts and always encourage my development, and I love the teamwork and the respect that we all have for one another. Working at ramsac is the best decision I made!

#### Simon 6 employee since 2005

My time at ramsac spans across numerous years. Each day brings a unique set of challenges. I take pride in being part of an organisation that exhibits immense passion and determination to Make IT Simple.

Employment at ramsac is an engaging and rewarding venture. Each day is distinct, presenting a unique set of challenges.

## Simon W employee since 2018

ramsac has a lot of great people who are excellent at what they do and are great to work with. As an MSP, ramsac provides excellent service to its clients and is forward thinking and innovative, which makes ramsac one of the leading MSP's in the UK. Above that, there is a great values-based culture at ramsac that sets us apart not just from other MSP's, but from most other businesses in the UK. ramsac respects family and enables working parents to be the best they can!

ramsac is a great place to work with friendly people who are good at what they do!



#### Stewart P employee since 2021

To work at ramsac is not about just being a part of team ramsac it's about being part of a family. I have worked for large global companies, and I have worked for small startup companies, but never had I worked somewhere where I felt valued and supported more than here at ramsac. I have had a rough year on a personal level with some medical issues and I have been given so much support from the team to accommodate my needs during this time. I could not ask for more.

I would describe working at ramsac as a fast pace inclusive environment where you will be supported by your line manager to be the best you can be. An environment where your development is in your hands—if you are willing to put in the time, you will get everything you want out of it.

## Tatania R employee since 2024

Even though I haven't been here for long at all, I feel immensely proud to be a part of ramsac. I am inspired and motivated not only to push myself to be a better marketeer but be a better person too. It is incredibly fulfilling to be part of an organisation that truly wants the best for its employees, clients, and the wider world.

The collective team here at ramsac is like nothing I have ever known before. Every single person, almost in an unbelievable way, is so utterly kind and friendly, that I instantly felt welcomed. Months down the line, I feel as professionally and personally supported as I could be, and wholeheartedly look forward to coming into the office.

#### Tiffany H employee since 2022

ramsac is such a friendly environment, the finance department especially have a family feel and everyone in the team has been so welcoming.

There are lots of friendly faces, there is a lot of training, and you can always ask anyone for help. The coffee machine is also a bonus...



#### Tom F employee since 2022

I am very grateful to work at ramsac and be a part of the team. Everyone is very supportive and ready to jump in and help out.



Working at ramsac does not just feel like a job. It feels like I am part of a very special team that are all there for each other, and willing to go the extra mile for their colleagues and clients.

## Tom H employee since 2023

Working here means having a strong sense of collaboration across all departments. It's about being able to help other departments as well as your own, and having that support reciprocated. To me, it shows that everyone is working towards one goal and is driven to achieve a shared result, even while following their own individual paths. For me, it signifies growth both as an individual and as part of a team.

Everyday there is something refreshing and unique. Whether it be the mid work chit-chat or the day-to-day tasks within itself. I would describe the work environment as empowering.

#### Voke A employee since 2022

It has been incredible working at ramsac. I personally appreciate that ramsac cares about career and personal development, which has really helped me build my skills and grow as an individual. I absolutely love the fact that everyone feels seen, heard and supported.

ramsac is a company that cares about its employees, their growth and personal wellbeing, ramsac as a company is constantly looking to challenge itself which creates an environment that is dynamic and exciting to work in.

#### Zak J employee since 2019

Working at ramsac means a lot to me, ramsac were the company that said yes to allow me to start my new venture in the world of IT. After many years of peeling onions, I finally had the chance to hang up my apron and start a new.

Working for ramsac does not feel like work, it's more like a lifestyle.



ramsac Limited

**www.ramsac.com** 01483 412 040

